Curricular Unit: Accounting Processes for a Departmental Business

Instructional Unit: A. Calculating payroll for a departmental business

# **Standard Alignments (Section 2)**

SSCLE: ECP.4.C (Economics)

Knowledge: (MA) 1,3

CCSS: 11-12.RI.7; 11-12.WHST.1c; A-SSE.1a

NETS: 3a,b; 5a; 6a,d Performance: 1.7, 1.8

# **Unit (Section 3)**

# Learning Target:

- Define terminology related to payroll
- Calculate an employee's benefits used and earned
- Prepare a timecard
- Prepare a payroll register
- Calculate an employee's earnings
- Calculate an employee's payroll deductions
- Calculate an employee's net pay
- Prepare an employee earnings record
- Calculate an employee's accumulated earnings
- Calculate business payroll tax liabilities
- Journalize payroll transactions

- Guided practice to demonstrate software:
  - capabilities
  - modeling
  - quality vs. unacceptable work
- Independent practice to give students opportunities to create samples of quality work

- Differentiated instruction for:
  - visual learners
  - auditory learners
  - one-on-one instruction
- Academic labs available to give individual assistance to students:
  - with makeup work
  - who need reinforcement
- Small group discussions to determine relevance of news stories and offer feedback
- Online software tutorials to learn specific editing skills to a specific project
- Hands-on demonstrations with equipment to ensure student understanding of operations and safety
- Business partners/guest speakers to relate real-world job assignments to classroom instruction
- Formative feedback to:
  - give positive feedback
  - give suggestions for improvement
  - clarify expectations

- Formative:
  - Digital and/or written guizzes to check comprehension and retention
  - Q&A
  - Pair share
- Teacher:
  - guidance
  - monitoring
  - feedback
- Summative:
  - Written assessment
  - Production assessment

#### Sample Assessment Questions:

- True or False: Information needed to complete an employee earnings record is obtained from a time card.
- True or False: Congress sets the tax base and the tax rates for the social security tax.
- Employee time away from business for personal reasons qualifies as:
  - sick leave.
  - personal leave.
  - vacation leave.
  - business leave.
- Social Security tax and Medicare tax are paid by:
  - the employees.
  - the employers.
  - both employers and employees.
  - neither employers nor employees.

# Instructional Resources/Tools:

- Technical manuals/textbooks
- Digital resources
- Spreadsheet and word processing software Cross Curricular Connections:

- ELA:
  - Research
  - Presentations
  - Writing
  - Nonfiction reading
- Math: Formulas
- Social Studies: Economics

# Depth of Knowledge (Section 5)

Curricular Unit: Accounting Processes for a Departmental Business

# **Instructional Unit: B. Financial reporting for a departmental business**

**Standard Alignments (Section 2)** 

GLE/CLE: N/A

Knowledge: (MA) 1,3 CCSS: RST.11-12.9; N-Q.1

NETS: 2; 3a,b; 4; 6a Performance: 1.7, 1.8

# **Unit (Section 3)**

# Learning Target:

- Define terminology related to departmental financial statements
- Estimate ending inventory using the Gross Profit Method
- Calculate a component percentage
- Prepare an interim statement of gross profit
- Use a worksheet to analyze adjustments
- Prepare an income statement
- Prepare a statement of stockholders' equity
- Prepare a balance sheet
- Journalize adjusting entries
- Journalize closing entries
- Prepare a post-closing trial balance

- Guided practice to demonstrate software:
  - capabilities
  - modeling
  - quality vs. unacceptable work
- Independent practice to give students opportunities to create samples of quality work

- Differentiated instruction for:
  - visual learners
  - auditory learners
  - one-on-one instruction
- Academic labs available to give individual assistance to students:
  - with makeup work
  - who need reinforcement
- Small group discussions to determine relevance of news stories and offer feedback
- Online software tutorials to learn specific editing skills to a specific project
- Hands-on demonstrations with equipment to ensure student understanding of operations and safety
- Business partners/guest speakers to relate real-world job assignments to classroom instruction
- Formative feedback to:
  - give positive feedback
  - give suggestions for improvement
  - clarify expectations

- Formative:
  - Digital and/or written quizzes to check comprehension and retention
  - Q&A
  - Pair share
- Teacher:
  - guidance
  - monitoring
  - feedback
- Summative:
  - Written assessment
  - Production assessment

#### Sample Assessment Questions:

- Gross profit is calculated how?
  - Net sales Expenses
  - Cost of merchandise sold + net sales
  - Net sales cost of merchandise sold
  - Capital stock dividends
- When a corporation chooses to sell more shares of ownership, it is increasing its
  - Retained earnings
  - Capital stock
  - Dividends
  - Net income
- Income Statement Looking at the Income Statement, the administrators desire to have a larger gross profit. What specifically should they look to change and how would it impact the gross profit? Be specific and be sure to justify your response.

• Balance Sheet – Using Accounts Receivable (A/R) and its contra accounts, sales returns & allowances and sales discounts, explain how Deluxe Decorating, Inc. could improve their net income. Provide a detailed explanation using specific account titles and dollar amounts.

# Instructional Resources/Tools:

- Technical manuals/textbooks
- Digital resources
- Spreadsheet and word processing software

#### Cross Curricular Connections:

- ELA:
  - Research
  - Presentations
  - Writing
  - Nonfiction reading
- Math: Formulas
- Social Studies: Economics

# **Depth of Knowledge (Section 5)**

Curricular Unit: Accounting Control Systems

# **Instructional Unit: C. Inventory planning and valuation**

# **Standard Alignments (Section 2)**

SSCLE: ECP.4.F (Economics)

Knowledge: (MA) 1

CCSS: 11-12.RI.7; 11-12.RST.4; N-Q.1; A-SSE.1a; A-CED.1; A-CED.4

NETS: 2; 4c; 6a Performance: 1.6

# **Unit (Section 3)**

# Learning Target:

- Define terminology related to inventory
- Determine the cost of merchandise inventory using selected costing methods
- Estimate the cost of merchandise inventory using selected estimating methods
- Describe the nature of merchandise inventory
- Calculate merchandise inventory turnover ratio
- Calculate the average number of days an item is in inventory

- Guided practice to demonstrate software:
  - capabilities
  - modeling
  - quality vs. unacceptable work
- Independent practice to give students opportunities to create samples of quality work
- Differentiated instruction for:
  - visual learners
  - auditory learners
  - one-on-one instruction
- Academic labs available to give individual assistance to students:
  - with makeup work
  - who need reinforcement
- Small group discussions to determine relevance of news stories and offer feedback
- Online software tutorials to learn specific editing skills to a specific project
- Hands-on demonstrations with equipment to ensure student understanding of operations and safety

- Business partners/guest speakers to relate real-world job assignments to classroom instruction
- Formative feedback to:
  - give positive feedback
  - give suggestions for improvement
  - clarify expectations

- Formative:
  - Digital and/or written quizzes to check comprehension and retention
  - Q&A
  - Pair share
- Teacher:
  - guidance
  - monitoring
  - feedback
- Summative:
  - Written assessment
  - Production assessment

# Sample Assessment Questions:

- Estimating inventory by using a percentage based on both cost and retail prices:
  - LIFO
  - FIFO
  - Retail method
  - Weighted-average
- True or False: Typically, a business counts as part of its inventory all goods for sale legally owned by the business.
- True or False: If the cost of ending merchandise inventory is understated, the cost of merchandise sold will be overstated.
- Calculate the inventory costs using the FIFO, LIFO, and weighted-average inventory costing methods.
- Vandalay Industries uses the LIFO inventory method to determine the cost of their inventory. Use the market price today to determine the cost using the lower of cost or market.

#### Instructional Resources/Tools:

- Technical manuals/textbooks
- Digital resources
- Spreadsheet and word processing software

# Cross Curricular Connections:

- ELA:
  - Research
  - Presentations
  - Writing
  - Nonfiction reading
- Math: Formulas
- Social Studies: Economics

# Depth of Knowledge (Section 5)

Curricular Unit: Accounting Processes for a Departmental Business

# Instructional Unit: D. Journalizing and posting transactions for a departmental business

**Standard Alignments (Section 2)** 

GLE/CLE: N/A

Knowledge: (MA) 1,3

CCSS: 11-12.RST.3; 11-12.RST.7; N-Q.1

NETS: 2; 4

Performance: 1.5, 1.6

# **Unit (Section 3)**

# Learning Target:

- Define terms related to departmental activity
- Perform file maintenance and assign account numbers
- Journalize purchasing merchandise on account
- Journalize returning merchandise
- Journalize paying cash on account to a vendor
- Journalize paying cash on account to a vendor when receiving a discount
- Journalize selling merchandise on account to a customer
- Journalize receiving cash on account from a customer
- Journalize receiving cash on account from a customer when offering a discount
- Journalize customers returning merchandise
- Journalize receiving cash from sales
- Post ledger information from journals
- Reconcile a bank statement

# Instructional Strategies:

- Guided practice to demonstrate software:
  - capabilities
  - modeling
  - quality vs. unacceptable work
- Independent practice to give students opportunities to create samples of quality work
- Differentiated instruction for:
  - visual learners
  - auditory learners
  - one-on-one instruction
- Academic labs available to give individual assistance to students:
  - with makeup work
  - who need reinforcement
- Small group discussions to determine relevance of news stories and offer feedback
- Online software tutorials to learn specific editing skills to a specific project
- Hands-on demonstrations with equipment to ensure student understanding of operations and safety
- Business partners/guest speakers to relate real-world job assignments to classroom instruction
- Formative feedback to:
  - give positive feedback
  - give suggestions for improvement
  - clarify expectations

# Assessments/Evaluations:

- Formative:
  - Digital and/or written quizzes to check comprehension and retention
  - Q&A
  - Pair share
- Teacher:
  - guidance
  - monitoring
  - feedback
- Summative:
  - Written assessment
  - Production assessment

## Sample Assessment Questions:

- A \_\_\_\_\_ is a form prepared by the customer showing the price deduction taken by the customer for returns and allowances.
- A is a cash discount on purchases taken by a customer.
- True or False: Liability accounts have normal credit balances.
- What is a tax-exempt customer? Give an example.

• Outdoor Adventures specializes in hiking, camping and fishing gear. All accounting records are kept on a departmental basis. When a customer returns merchandise or receives an allowance, a journal entry is made debiting the appropriate sales account and crediting Accounts Receivable and the customer account. Do you agree or disagree with this accounting procedure? Why?

# Instructional Resources/Tools:

- Technical manuals/textbooks
- Digital resources
- Spreadsheet and word processing software

# Cross Curricular Connections:

- ELA:
  - Research
  - Presentations
  - Writing
  - Nonfiction reading
- Math: Formulas
- Social Studies: Economics

# Depth of Knowledge (Section 5)

Curricular Unit: Accounting Control Systems

Instructional Unit: E. Applying a voucher system

# **Standard Alignments (Section 2)**

GLE/CLE: N/A

Knowledge: (MA) 1,3

CCSS: A-SSE.1a; 11-12.RI.7; N-Q.1

NETS: 2; 4a; 6b-d Performance: 1.7, 1.8

## **Unit (Section 3)**

# Learning Target:

• Define terminology related to a voucher system

- Identify accounting concepts and practices related to a voucher system
- Prepare a voucher
- Journalize information from vouchers to a voucher register
- Journalize voucher payment transactions in a check register
- Journalize purchase returns and allowances and payroll transactions in a voucher system

- Guided practice to demonstrate software:
  - capabilities
  - modeling
  - quality vs. unacceptable work
- Independent practice to give students opportunities to create samples of quality work
- Differentiated instruction for:
  - visual learners
  - auditory learners
  - one-on-one instruction
- Academic labs available to give individual assistance to students:
  - with makeup work
  - who need reinforcement
- Small group discussions to determine relevance of news stories and offer feedback
- Online software tutorials to learn specific editing skills to a specific project

- Hands-on demonstrations with equipment to ensure student understanding of operations and safety
- Business partners/guest speakers to relate real-world job assignments to classroom instruction
- Formative feedback to:
  - give positive feedback
  - give suggestions for improvement
  - clarify expectations

- Formative:
  - Digital and/or written quizzes to check comprehension and retention
  - O&A
  - Pair share
- Teacher:
  - guidance
  - monitoring
  - feedback
- Summative:
  - Written assessment
  - Production assessment

# Sample Assessment Questions:

- A is used to record vouchers.
- The liability account that is used in a voucher system in place of accounts payable is:
  - notes payable
  - vouchers receivable
  - vouchers payable
  - none of the above
- Vouchers to be paid are filed in the unpaid vouchers file according to the:
  - date of the invoice
  - date the voucher must be paid
  - voucher number
  - name of the vendor

# Instructional Resources/Tools:

- Technical manuals/textbooks
- Digital resources
- Spreadsheet and word processing software

# Cross Curricular Connections:

- ELA:
  - Research
  - Presentations
  - Writing
  - Nonfiction reading
- Math: Formulas
- Social Studies: Economics

# Depth of Knowledge (Section 5)

Curricular Unit: General Accounting Adjustments

# **Instructional Unit: F. Accounting for plant assets**

# **Standard Alignments (Section 2)**

GLE/CLE: N/A

Knowledge: (MA) 1,3

CCSS: 11-12.RI.3; 11-12.RST.1; 11-12.RST.7; F-LE.1c

NETS: 5; 6a Performance: 1.6

# **Unit (Section 3)**

# Learning Target:

- Define terminology related to plant assets and depreciation
- Identify concepts and practices related to accounting for plant assets and depreciation
- Journalize entries for buying plant assets
- Calculate and record property tax expense
- Calculate and record depreciation for a plant asset using straight-line depreciation
- Journalize entries disposing of plant assets
- Calculate depreciation expense using other methods

- Guided practice to demonstrate software:
  - capabilities
  - modeling
  - quality vs. unacceptable work
- Independent practice to give students opportunities to create samples of quality work
- Differentiated instruction for:
  - visual learners
  - auditory learners
  - one-on-one instruction
- Academic labs available to give individual assistance to students:
  - with makeup work
  - who need reinforcement
- Small group discussions to determine relevance of news stories and offer feedback
- Online software tutorials to learn specific editing skills to a specific project

- Hands-on demonstrations with equipment to ensure student understanding of operations and safety
- Business partners/guest speakers to relate real-world job assignments to classroom instruction
- Formative feedback to:
  - give positive feedback
  - give suggestions for improvement
  - clarify expectations

- Formative:
  - Digital and/or written quizzes to check comprehension and retention
  - Q&A
  - Pair share
- Teacher:
  - guidance
  - monitoring
  - feedback
- Summative:
  - Written assessment
  - Production assessment

# Sample Assessment Questions:

- True or False: Plant assets are any assets that will be consumed within a year.
- True or False: The straight-line method of depreciation is used most often because it best meets the IRS regulations.
- What is recorded on a plant asset record for an asset that has been discarded?

#### Instructional Resources/Tools:

- Technical manuals/textbooks
- Digital resources
- Spreadsheet and word processing software

#### Cross Curricular Connections:

- ELA:
  - Research
  - Presentations
  - Writing
  - Nonfiction reading
- Math: Formulas
- Social Studies: Economics

# Depth of Knowledge (Section 5)

Curricular Unit: General Accounting Adjustments

Instructional Unit: G. Accounting for uncollectible accounts

# **Standard Alignments (Section 2)**

SSCLE: ECP.4.F (Economics)

Knowledge: (MA) 1

CCSS: 11-12.RI.3; 11-12.RST.7

NETS: 2a-c; 3a; 4a,b; 6a

Performance: 1.6

# **Unit (Section 3)**

# Learning Target:

- Define terminology related to uncollectible accounts
- Identify accounting concepts and practices related to uncollectible accounts
- Calculate and record estimated uncollectible accounts expense using the direct write-off method
- Calculate and record estimated uncollectible accounts expense using the allowance method
- Calculate and analyze accounts receivable turnover ratio

- Guided practice to demonstrate software:
  - capabilities
  - modeling
  - quality vs. unacceptable work
- Independent practice to give students opportunities to create samples of quality work
- Differentiated instruction for:
  - visual learners
  - auditory learners
  - one-on-one instruction
- Academic labs available to give individual assistance to students:
  - with makeup work
  - who need reinforcement
- Small group discussions to determine relevance of news stories and offer feedback
- Online software tutorials to learn specific editing skills to a specific project
- Hands-on demonstrations with equipment to ensure student understanding of operations and safety

- Business partners/guest speakers to relate real-world job assignments to classroom instruction
- Formative feedback to:
  - give positive feedback
  - give suggestions for improvement
  - clarify expectations

- Formative:
  - Digital and/or written guizzes to check comprehension and retention
  - O&A
  - Pair share
- Teacher:
  - guidance
  - monitoring
  - feedback
- Summative:
  - Written assessment
  - Production assessment

# Sample Assessment Questions:

- What is the formula for calculating the accounts receivable turnover ratio?
- How can extremely restrictive credit terms have a negative impact on a business?
- Why should the amount of an uncollectible account be removed from the assets of a business?

# Instructional Resources/Tools:

- Technical manuals/textbooks
- Digital resources
- Spreadsheet and word processing software

#### Cross Curricular Connections:

- ELA:
  - Research
  - Presentations
  - Writing
  - Nonfiction reading
- Math: Formulas
- Social Studies: Economics

#### **Depth of Knowledge (Section 5)**

Curricular Unit: Management Accounting Procedures

# **Instructional Unit: H. Budgetary planning and control**

# **Standard Alignments (Section 2)**

GLE/CLE: N/A SSCLE: ECP.4.A Knowledge: (MA) 1,3 CCSS: 11-12.RST.9; N- Q.1 NETS: 2; 3a-c; 4a; 6a Performance: 1.7, 1.8

#### **Unit (Section 3)**

# Learning Target:

- Define accounting terms related to budgetary planning and control
- Identify accounting concepts and practices related to preparing and analyzing budgeted income statements and cash budgets
- Gather information to prepare a budget
- Prepare a budgeting income statement
- Prepare a cash budget and performance report

- Guided practice to demonstrate software:
  - capabilities
  - modeling
  - quality vs. unacceptable work
- Independent practice to give students opportunities to create samples of quality work
- Differentiated instruction for:
  - visual learners
  - auditory learners
  - one-on-one instruction
- Academic labs available to give individual assistance to students:
  - with makeup work
  - who need reinforcement
- Small group discussions to determine relevance of news stories and offer feedback
- Online software tutorials to learn specific editing skills to a specific project
- Hands-on demonstrations with equipment to ensure student understanding of operations and safety

- Business partners/guest speakers to relate real-world job assignments to classroom instruction
- Formative feedback to:
  - give positive feedback
  - give suggestions for improvement
  - clarify expectations

- Formative:
  - Digital and/or written quizzes to check comprehension and retention
  - Q&A
  - Pair share
- Teacher:
  - guidance
  - monitoring
  - feedback
- Summative:
  - Written assessment
  - Production assessment

# Sample Assessment Questions:

- Budget preparation begins with:
  - projecting selling expenses.
  - preparing an income statement for the current year.
  - determining company goals.
  - preparing a cash budget.
- Expressing financial information in dollars on a budget is an application of the accounting concept:
  - materiality.
  - adequate disclosure.
  - consistency.
  - unit of measurement.

	Fabrication h Budget December 31,	, 20X3		
	Quarter			
	1st	2d	3d	4th
Cash Balance—Beginning.				
Cash Receipts (Schedule A)				
Cash Available				
Less Cash Payments (Schedule B)				
Cash Balance—Ending	200			

Space for calculations:

# Instructional Resources/Tools:

- Technical manuals/textbooks
- Digital resources
- Spreadsheet and word processing software Cross Curricular Connections:

- ELA:
  - Research
  - Presentations
  - Writing
  - Nonfiction reading
- Math: Formulas
- Social Studies: Economics

# **Depth of Knowledge (Section 5)**

Curricular Unit: Accounting Processes for a Departmental Business

# Instructional Unit: I. Organizing corporations and paying dividends

**Standard Alignments (Section 2)** 

Knowledge: (MA) 1,3

CCSS: 11-12.RI.7; A-SSE.1a; N-RN.1

NETS: 2; 4a; 6b-d Performance: 1.7, 1.8

#### **Unit (Section 3)**

# Learning Target:

- Define accounting terms related to corporate accounting
- Identify accounting concepts and practices related to corporate accounting
- Journalize transactions related to starting a corporation
- Journalize transactions related to stock subscriptions
- Prepare a balance sheet for a newly formed corporation
- Calculate dividends for a corporation
- Journalize transactions of a corporation related to declaring and paying dividends Instructional Strategies:
- Guided practice to demonstrate software:
  - capabilities
  - modeling
  - quality vs. unacceptable work
- Independent practice to give students opportunities to create samples of quality work
- Differentiated instruction for:
  - visual learners
  - auditory learners
  - one-on-one instruction
- Academic labs available to give individual assistance to students:
  - with makeup work
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- Small group discussions to determine relevance of news stories and offer feedback
- Online software tutorials to learn specific editing skills to a specific project
- Hands-on demonstrations with equipment to ensure student understanding of operations and safety

- Business partners/guest speakers to relate real-world job assignments to classroom instruction
- Formative feedback to:
  - give positive feedback
  - give suggestions for improvement
  - clarify expectations

- Formative:
  - Digital and/or written quizzes to check comprehension and retention
  - Q&A
  - Pair share
- Teacher:
  - guidance
  - monitoring
  - feedback
- Summative:
  - Written assessment
  - Production assessment

# Sample Assessment Questions:

- What are the responsibilities of a corporation's board of directors? Do you have a skill that would lend itself to being advantageous to a board of directors? Why?
- What three basic rights do stockholders have?
- What two basic kinds of stock may a corporation issue?

## Instructional Resources/Tools:

- Technical manuals/textbooks
- Digital resources
- Spreadsheet and word processing software

# Cross Curricular Connections:

- ELA:
  - Research
  - Presentations
  - Writing
  - · Nonfiction reading
- Math: Formulas
- Social Studies: Economics

# **Depth of Knowledge (Section 5)**